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May 10, 2016

**REQUEST FOR PROPOSALS FOR THE OPERATION AND MAINTENANCE OF THE
ECHO PARK BOATHOUSE CAFÉ CONCESSION (CON-F16-002) (RFP)**

QUESTIONS & ANSWERS

1. Question: I just received an RFP notice for the Echo Park Boathouse Café. Wasn't this just awarded last year?

Answer: The Department received one proposal in response to the last RFP. However, the proposer could not commit to the annual minimum revenue-share figures as they had originally presented as part of the Pro Forma submitted with their proposal, as legally required to award the contract. Therefore, the RFP was reissued.

2. Question: What is the complete net sales history, exclusive of taxes, from all concession operations relative to this bid, for 2014 and 2015?

Answer: The Department requires concessionaires to submit gross revenue figures (See Exhibit M of the RFP) which lists the 2014 gross revenue as \$542,613.00 and the 2015 gross revenue as \$580,839.00.

3. Question: What is the name of current food and beverage provider?

Answer: The current food and beverage provider is Four Square LLC.

