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June 9, 2016

**REQUEST FOR PROPOSALS FOR THE OPERATION AND MAINTENANCE OF THE  
ECHO PARK BOATHOUSE CAFÉ CONCESSION (CON-F16-002) (RFP)**

**QUESTIONS & ANSWERS # 2**

1. Question: How long has the current tenant occupied the space?

*Answer: The current operator, Four Square LLC., has been in business at the Echo Park Boathouse Café since July 2013.*

2. Question: Why was the previous tenant's contract terminated?

*Answer: The previous contract expired. The café is currently occupied and operates on a month-to-month Agreement, pending the award of a new Agreement.*

3. Question: Do you have monthly sales figures or guest count numbers?

*Answer: The average monthly gross revenue for 2014 and 2015 was \$45,217.75 and \$48,403.25, respectively.*

*Exhibit "M" of the RFP also lists the annual revenue for 2014 and 2015.*

