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MICHAEL A. SHULL  
GENERAL MANAGER

January 24, 2017

**REQUEST FOR PROPOSALS FOR THE OPERATION AND MAINTENANCE OF THE  
PEDAL BOAT RENTAL CONCESSION (CON-M16-003)**

**QUESTION & ANSWERS**

1. Question: What was the gross revenue from the past 2 years for pedal boats at both Echo Park and Lake Balboa?

*Answer: The gross revenue for Echo Park Pedal Boats for the past two years is as follows:*

**Echo Park Lake  
Pedal Boats**

2016 Gross Revenue	\$578,943.00
2015 Gross Revenue	\$513,921.00

*Answer: The gross revenue for Lake Balboa for since its operation began in May 2015 is as follows:*

**Lake Balboa  
Pedal Boats**

2016 Gross Revenue	\$246,205.00
*2015 Gross Revenue for May – December 2015	\$140,871.00

\*Current operation of the Lake Balboa Pedal Boat Concession began in May 2015.

