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October 29, 2025

REQUEST FOR PROPOSAL  
PUBLIC WI-FI AT MULTIPLE FACILITIES CONCESSION  
(RFP #CON-M25-007)

QUESTIONS & ANSWERS

1. QUESTION: The RFP request we respond in a specific format beginning on Page 6 and then a different format beginning on Page 12. Which proposal response order should we follow?

ANSWER: The proposal response should contain information in the categories listed on page 6 through 9 of the RFP. The proposal should also include responses numbered to correspond with each of the numbered items listed in Exhibit A of the RFP. Additionally, all proposers should ensure that they comply with the Instructions to Proposers (Exhibit A).

2. QUESTION: Is the \$5,000 proposal deposit required at time of proposal submission, or is this only required if the Vendor is selected? If required at submission, will the deposit be returned if the Vendor is not selected?

ANSWER: The \$5,000 proposal deposit is required from all proposers by the deadline date listed in the RFP. The proposal deposit will be returned to all proposers once a contract has been signed and executed.

3. QUESTION: Is the \$10,000 deposit amount required after award and a contract is in place? Effectively a Performance Bond?

ANSWER: The \$10,000 performance deposit is required from the selected proposer after the contract has been approved by the City Council and before execution of the contract.

4. QUESTION: Page 3 states a minimum performance of 10Mbps down and 2Mbps up, and Page 6 states a minimum performance of 100Mbps. Please clarify performance levels for free and paid services.



ANSWER: Complementary/Free Wi-Fi service performance is minimum download speeds of 10 Mbps and upload speeds of 2 Mbps per connected device in any given time and coverage area. Paid Wi-Fi service performance is Contractor's design with RAP approval.

5. QUESTION: Is the City of Los Angeles providing Internet services to the Park locations? If so, what type of service (e.g., Fiber, StarLink, Cable, etc.) and what Internet speeds (e.g., 5Gbps, 1Gbps, 100Mbps, etc.) are being provided to each of the Park service areas?

ANSWER: No

6. QUESTION: Please provide the calendar of events for each Venue that has the opportunity to concessionaire services.

ANSWER: There is no calendar of events posted for each venue. However, many special events and programming can be found at [laparks.org](http://laparks.org).

7. QUESTION: Is the city currently providing WiFi services at these or any other parks today, where visitors pay for WiFi access or where advertisements are being displayed? If so, can you provide the revenue generated from these locations, and include the number of WiFi Access Points installed in these areas?

ANSWER: No

8. QUESTION: Can equipment be installed on any asset within the Parks to include any building, light pole or other structure?

ANSWER: Yes, but requires RAP to approve each specific location.

9. QUESTION: Will the City be providing any electrical remediation work required to provide electrical power to equipment installation locations?

ANSWER: No

10. QUESTION: The RFP states on page 3 that service must be provided in any coverage area. If an asset with power isn't available to install equipment on within a coverage area, causing a gap in Wi-Fi coverage, is the City going to install a pole with power in those areas?

ANSWER: It is the Concessionaire's responsibility to install any required infrastructure, subject to RAP's approval of location and scope.

11. QUESTION: Will the City be covering the cost for electrical power to support the equipment?

ANSWER: Yes